ZYCUS

Procurement Beyond the ERP Bundle

Isolated agents do tasks. Zycus delivers Intake to Outcomes.

ERP suites now bundle Source-to-Pay with AI agents, agent-building studios, and modern interfaces, often at little or no added license cost. The offer looks complete, but the agents typically stop at individual tasks, leaving your team to connect, govern, and maintain everything in between. Procurement leaders need to look past the bundle and ask which platform actually delivers outcomes, from intake to results.

ERP Incentives That Undermine Procurement Goals

Temptation 1

One-Stop-Shop Convenience

One vendor, one contract, one data model. But procurement inherits the ERP's intake design, release cycle, and configuration limits, and every change runs through IT.

Zycus is a unified suite built only for procurement. Merlin Intake starts every request at a single front door, across Teams, email, and every ERP you run, and agent-led flows carry it forward with no middleware and no IT dependency.

Temptation 2

AI Agents Included in the Bundle

Agents arrive with the suite at no added cost, but they automate single steps. Connecting those steps falls to your team, through agent studios you must design, test, and maintain.

Zycus delivers governed multi-agent flows, not isolated agents. Merlin Agentic Sourcing turns a vague need into an RFP-ready strategy, and ANA negotiates tail spend autonomously within the guardrails you set.

Temptation 3

Complimentary S2P with ERP

S2P comes bundled at low or no cost, but procurement competes with finance, HR, and supply chain for every release. Modules evolve slowly and drift from procurement needs.

Zycus builds only for procurement, with a roadmap shaped by procurement leaders. Organically developed agents across intake, sourcing, contracts, and payables grow with your strategy, not against it.

Long term adverse impacts



Fragmented Autonomy



Intake Trapped in the ERP



Orchestration You Must Build

AI decides. Suite governs. Enterprise stays in control.

10 Reasons to Choose Zycus for Intake to Outcomes

Built for Procurement

1. **Built-In, Not Bolted On**

   Zycus is an organically developed S2P suite, not a patchwork of acquisitions or an add-on to an ERP. It offers **one data model, a consistent experience**, and deep harmony across modules.

2. **iSaaS Integrations: No Middleware, No Delays**

   Secure, configurable, low-code **iSaaS integrations connect Zycus to any ERP**, eliminating middleware, accelerating deployment, simplifying data sync, and reducing IT dependency across the S2P ecosystem.

3. **Accelerated Implementation, Value Delivered Fast**

   With **agile deployment frameworks**, teams go live faster, typically in weeks, with agents delivering value from Day 1, not after a custom build.

4. **Recognized by Analysts, Trusted by Leaders**

   A **Leader in the Gartner® Magic Quadrant™ for Source-to-Pay Suites 2026**, Zycus is chosen by top global enterprises for **vision, execution, and innovation.**

5. **Proven at Scale**

   With **32+ patents** and **$1Tr+ in spend processed** globally, Zycus brings decades of procurement focus, innovation that scales, and results that last.









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Governed Agentic AI

6. **Autonomous Negotiation Built-In**
   Zycus' **Autonomous Negotiation Agent (ANA)** negotiates with suppliers in real time and at scale, within the guardrails you set, unlocking **2 to 7% savings** and shorter cycle times.

7. **Multi-Agent Flows, Not Isolated Agents**
   The **Merlin Agentic Platform** orchestrates configurable, role-based agents across the S2P lifecycle, so work flows **from request to result** without manual hand-offs or a do-it-yourself build.

8. **AI Decides. Suite Governs.**
   Every agent runs inside procurement's own policies and approvals. **Procurement sets the guardrails, the suite enforces them**, and the enterprise stays in control.

Merlin Intake Innovation

9. **The AI Control Tower for Every Request**
   Merlin Intake transforms intake into a strategic front door, **auto-classifying, triaging, and routing** every request with embedded policy intelligence, whether spend lands in one ERP or several.

10. **Conversational Procurement Within Microsoft Teams**
    Merlin Intake integrates natively within Microsoft Teams, enabling users to raise, track, and manage procurement requests through simple conversation, **driving higher adoption, faster intake, and greater policy compliance.**

"I can see that Zycus is more paranoid about value than I. Their successful partnership with SM Retail demonstrated their capabilities and it was evident their integration capabilities were beyond any other solution in the market."

-Joey Gotuaco,
Senior EVP and Head
Central Operations,
Banco de Oro (BDO)
Unibank Inc

BDO