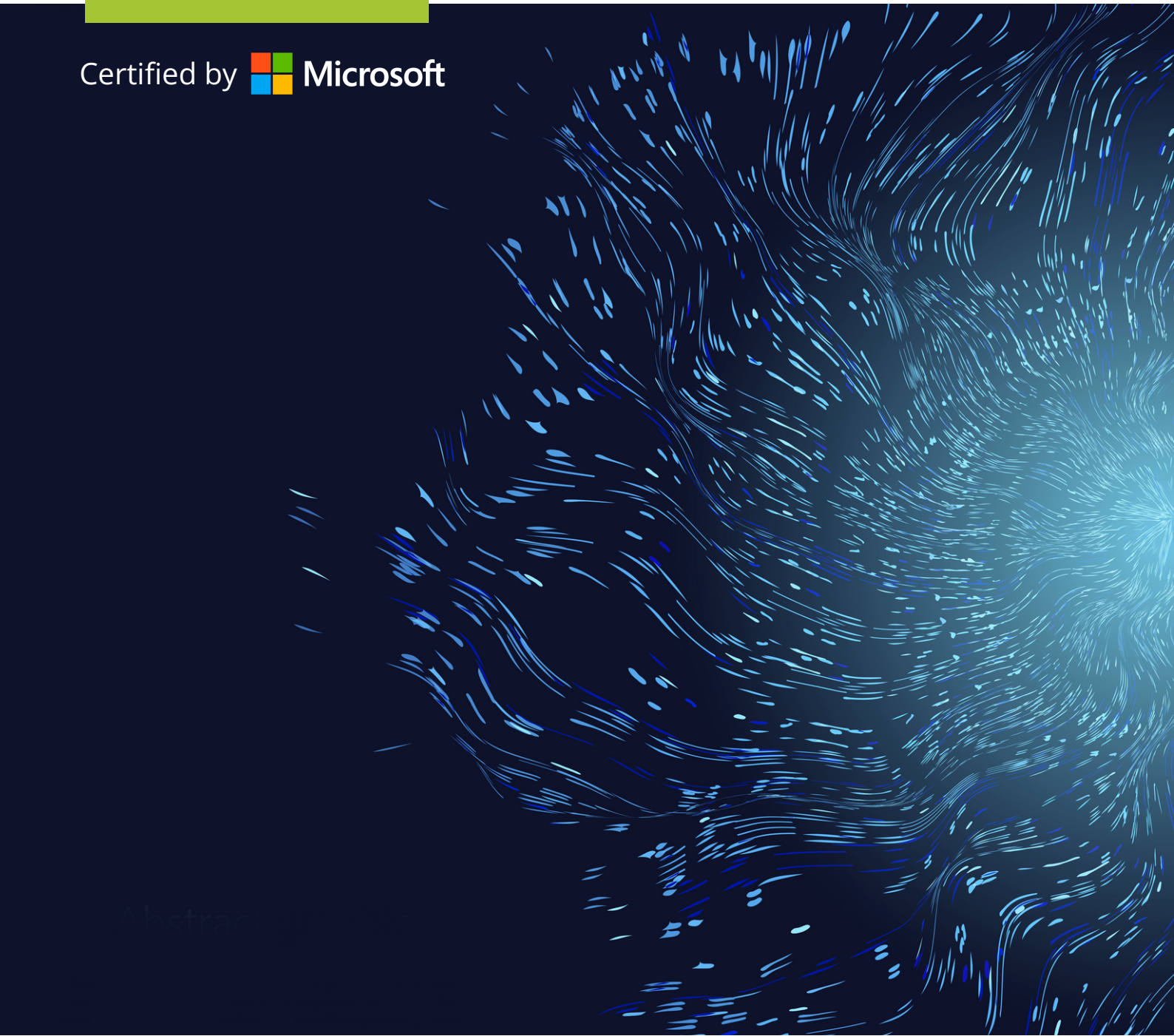# ZYCUS
COGNITIVE SOURCE TO PAY

GENERATIVE AI-POWERED S2P PLATFORM

Supercharge S2P with Generative AI. Easy to Use, Secure and Seamlessly Integrated within Microsoft Teams and Zycus Platforms.

Certified by **Microsoft**

80%

of new enterprise procurement apps will use AI by 2025

Gartner®

$1TN

worth of procurement savings can be unlocked with AI by 2025

McKinsey & Company

How Gen AI is Powering S2P End Users

S2P Challenges

Business users' limited understanding of complex policies and procedures

Procurement teams' struggle to find good suppliers and deal with complex UX that is difficult to adapt

Category managers find it difficult to understand and manage unfamiliar categories

What Zycus Gen AI can do?

Facilitates guided buying, easy request, track, and approve, via Merlin Assist

Makes the platform intelligent enough to recommend suppliers, identify price trends and mitigate risk
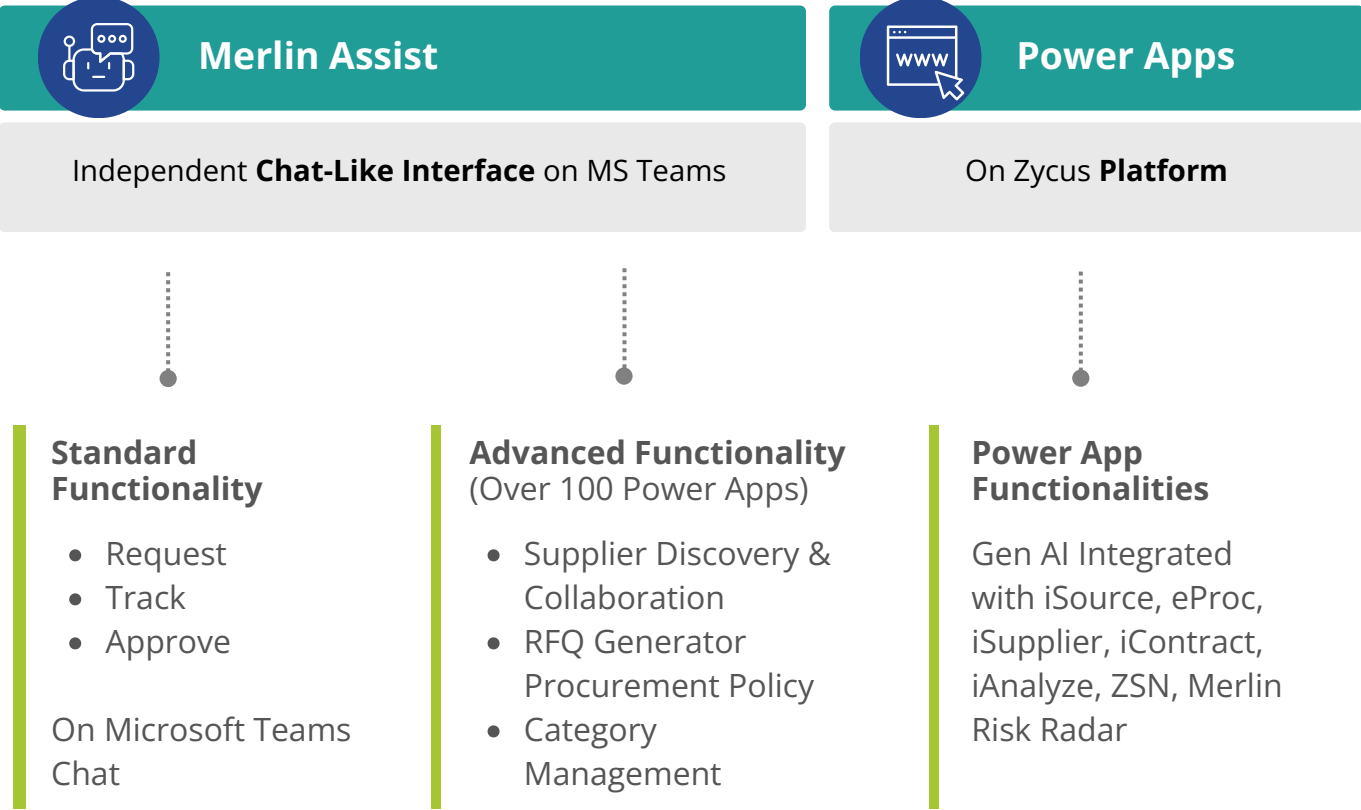
Uses precision driven AI models to understand real-time insights and drive smarter business decisions

Changing the Way Procurement is Done

Zycus Generative AI integrated within Source-to-Procurement Flow provides out of the box capabilities both 'on chat' (conversational UX) and 'on platform' (platform UX)

ZYCUS GEN AI ECOSYSTEM

Merlin Assist	**Power Apps**
Independent **Chat-Like Interface** on MS Teams	On Zycus **Platform**

Standard Functionality

- Request
- Track
- Approve

On Microsoft Teams Chat

Advanced Functionality
(Over 100 Power Apps)

- Supplier Discovery & Collaboration
- RFQ Generator Procurement Policy
- Category Management

Power App Functionalities

Gen AI Integrated with iSource, eProc, iSupplier, iContract, iAnalyze, ZSN, Merlin Risk Radar

Merlin Assist: Conversational Intake Management

For Business Users

Chat to request, approve, track and more with Zycus' Microsoft Teams powered intake management
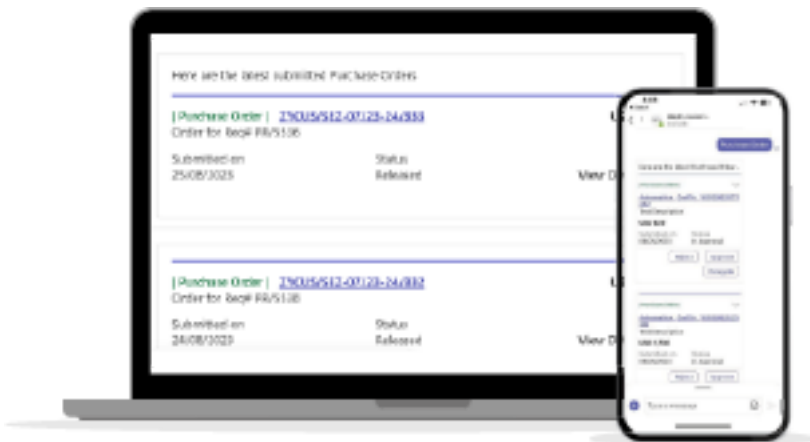
Ensure You're Always in the Loop

- Monitor Supplier interactions, Requisition statuses, and Contract updates

- Stay updated on your procurement tasks directly within MS Teams

- Access your procurement history and status updates promptly

Never Lose Track of Essential Updates

- Monitor Purchase Orders from across eProc, eInvoice, iSupplier, iContract, iSource & iRequest

- Stay up-to-date on crucial procurement milestones directly within MS Teams

- Access a comprehensive overview of your procurement activities in one place
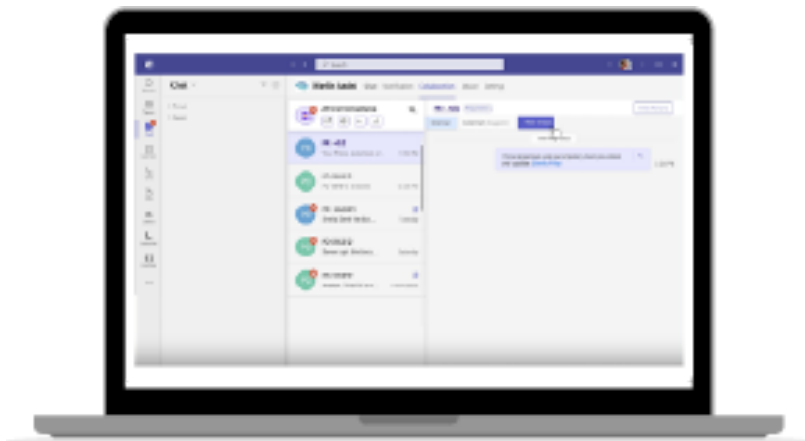
Approve Source to Pay Requests on the Go

- Swiftly review and approve Requisitions, New Supplier requests, and Contract changes across

- Handle your approval tasks conveniently without switching platforms

- Maintain control over your approval processes within the MS Teams environment

Easily Connect with Suppliers

- Collaborate directly with internal & external suppliers for crucial information and clarifications

- Keep tabs on orders, PRs and emails in real-time, all within one collaboration window

- No more complex menus, get quick responses with free text input

Touchless Procurement: Take next level control with automated procurement, eliminating the need for logins every time while ensuring adherence to policies

Power Apps: Gen AI Powered S2P Lifecycle

For Power Users

Churn the maximum productivity with the integration of Zycus S2P suite (across sourcing, contracts & procurement) with Gen AI.
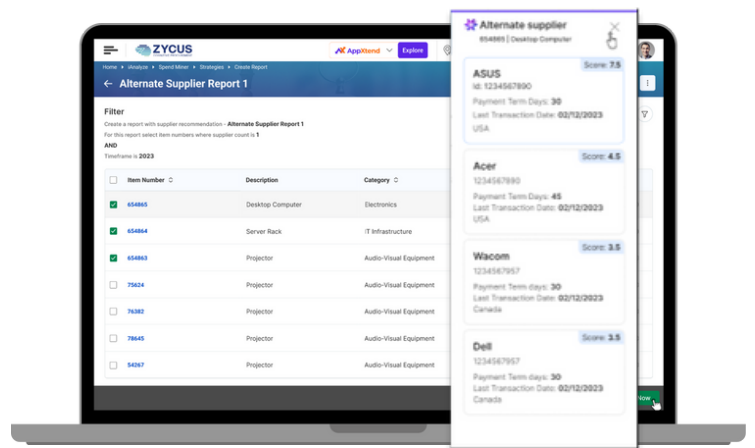Here are some use-cases:
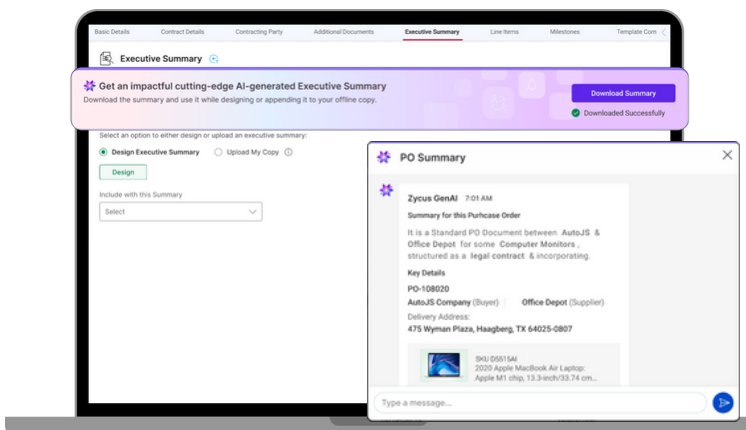
Zycus AI: Smart Sourcing

Alternate Supplier Recommendation Engine to identify similar suppliers & mitigate risk with **95%** accuracy.

20% **faster sourcing cycles**

15% **reduced risk exposure**

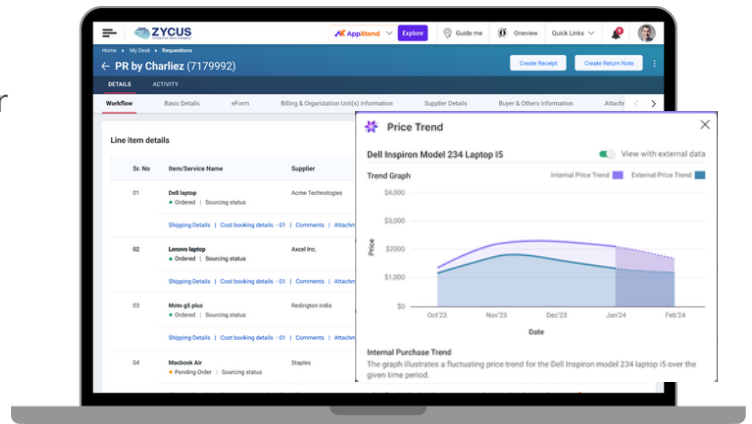## Zycus AI: Intelligent Contracting

Automatic Extraction of Obligations & Contract Summary to extract key clauses & generate concise summaries for faster review.

30% **faster contract review, improved compliance, and decision-making**
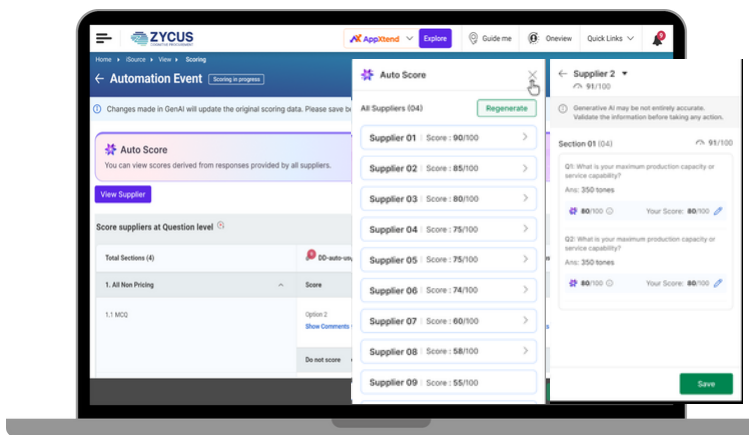
Zycus AI: Streamlined Procurement

Alternative Items Suggestion & Comparison to instantly compare similar items based on price, quality, & other criteria.

60% **improvement in purchase decisions, increased user satisfaction**
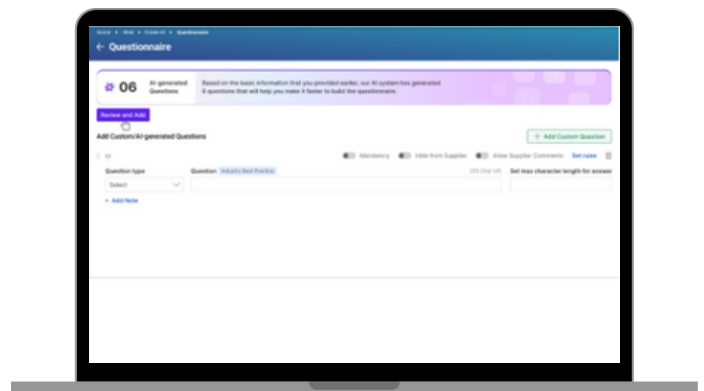

Zycus AI: Data-Driven Supplier Selection

Autoscore RFP to analyze proposals with unbiased scoring, saving time & eliminating bias.

50% **faster proposal evaluation, improved accuracy & consistency**

Zycus AI: Proactive Risk Mitigation

Generate Standardized Questionnaires to automatically generate questionnaires based on global standards (GDPR, ISO) for faster risk assessment.

40% **faster risk assessment, improved compliance adherence.**

Data Privacy & Security

Zycus & Azure OpenAI Security

Zycus makes sure that your inputs (prompts), outputs, and data is:

Not shared with anybody other than your own entity

Not used to train the foundation AI models by Azure

Not available to 3rd party large language model (LLM) companies
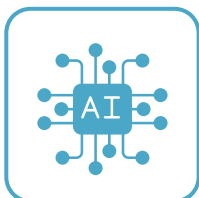
Not stored at Open AI side.

(Only certain fields require for business case is stored in Azure subscription & not Open AI side along with end-to-end encryption)
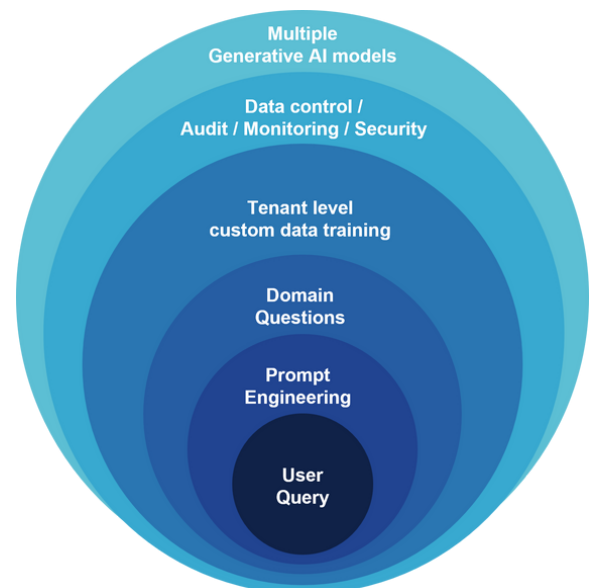
Platform Approach by Zycus

Highly secure

Multilayer security to ensure no data breaches

AI Model Security

Microsoft security engine with custom security layers

Multiple
Generative AI models

Data control /
Audit / Monitoring / Security

Tenant level
custom data training

Domain
Questions

Prompt
Engineering

User
Query

Learn more about Microsoft Azure data privacy and security here

Why Zycus

Partner with

UNDISPUTED LEADER IN INNOVATION

32+
AI Patents

25+
Years of Innovation

2002- 2010
First AI Patent leading to more than $6 Tn spend under management for F500 and G2000 companies

Before AI became a trend

2016- 2018
Zycus led with AI powered analytics and visualization

Early seeds
While others were doing R&D

2019- 2022
Zycus pioneered by launching Merlin AI Studio

First Sprouts
While others were creating basic AI in procurement

2022- Present
Zycus launched world's first Generative AI powered S2P Suite & Compossible Procurement with AppXtend

Growth Stage
While others have started investments in Gen AI

We are not saying this, but

> **Zycus has always been an AI pioneer.**

The Forrester Wave: Supplier Value Management Platforms, Q1 2022

> **Zycus has emerged as a distinctive leader in AI-powered full suite vendor.**

Procurement Insights

> **Zycus' future focus areas include expanding its Merlin AI application; intake management; ESG management and AppXtend for composability & extensibility leveraging the company's more than 1,100 APIs**

Gartner Magic Quadrant for Source-to-Pay Suites 2024

www.zycus.com

Request a demo

ZYCUS
COGNITIVE SOURCE TO PAY

Zycus is the pioneer in Gen-AI powered Source-to-Pay software and has been a trusted partner of choice for large global enterprises for over two decades.

Zycus powers its S2P software with the revolutionary Merlin Gen-AI Suite. Merlin Gen-AI takes over the tactical tasks and empowers procurement teams to focus on strategic projects; offers data-driven actionable insights for quicker and smarter decisions, and its conversational AI offers a B2C type user experience to the end-users.

Start your #Gen-AIPoweredSourcetoPay journey with us, as you are #MeantforMore.