



Leading Automobile Manufacturer,
PORSCHE CARS NORTH AMERICA, INC.
Adds Wheels To Its Procurement Automation
Process With Zycus Solutions



Porsche Cars North America, Inc. Accelerate its Procurement Transformation by Waving Goodbye to Ariba and Shifting Gears with Zycus



About the Company

Porsche AG is a leading German automobile manufacturer specializing in high-performance sports cars, SUVs, and sedans. PCNA employs approximately 300 people who provide Porsche vehicles, parts, service, marketing, and training for its 189 dealers. Additionally, PCNA's local procurement center offers a shared service for PCNA and 11 other North American affiliates.

Business Objective

Seamless flow of information within an integrated solution suite

01

Easy-to-use solutions encouraging adoption across business and procurement users

02

Unified platform which would provide visibility into projects to Porsche's top management

03

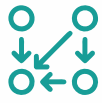
Single source of truth for consolidated procurement data

04

Scalable solutions to increase spend under management

05

Existing Procurement Landscape



Dependency on internal emails, SharePoint, etc., for every business request



Microsoft project plan for tracking and managing projects



Ariba vendor registration & SAP ERP for managing supplier information



Ariba eSourcing solution for managing sourcing events

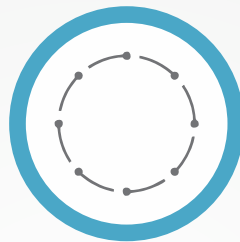


ContractLogix solution as a repository for storing contracts

Challenges in the Existing Procurement Landscape



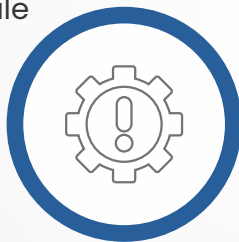
Absence of quick contract authoring from the template library module



Higher sourcing cycle time due to manual audits at every stage



Lack of automated conditional routing in approval workflows



Inefficient reporting due to manual processes



Fragmented supplier information spread across disparate systems

Zycus Solution Framework



iSource



iContract



iManage



iSupplier



iRisk



eInvoicing



eProcurement



Merlin

Business Impact



Greater transparency and visibility of projects across all stakeholders

Higher efficiency and productivity in procurement processes due to automated solution



Increased compliance and transparency between shared service functions across the organization

Improved user adoption among business and procurement users



Facts & Figures



\$28Mn+ Total Savings Realised



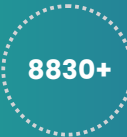
\$120Mn+ Spend Value Analysed



4500+ Contracts Created



520+ Sourcing Events Created



8830+ Suppliers On-boarded



280+ Projects Managed

Zycus is the pioneer in Cognitive Procurement software and has been a trusted partner of choice for large global enterprises for two decades. Zycus has been consistently recognized by Gartner, Forrester, and other analysts for its Source to Pay integrated suite.

Zycus powers its S2P software with the revolutionary Merlin AI Suite. Merlin AI takes over the tactical tasks and empowers procurement and AP officers to focus on strategic projects; offers data-driven actionable insights for quicker and smarter decisions, and its conversational AI offers a B2C type user-experience to the end-users.

Zycus helps enterprises drive real savings, reduce risks, and boost compliance, and its seamless, intuitive, and easy-to-use user interface ensures high adoption and value across the organization.

Start your #CognitiveProcurement journey with us, as you are #MeantforMore.

