

Australia's Largest Resort Company Choses Zycus for Effective Procurement Integration

About the Company

The group is Australia's largest gaming and entertainment group with a market capitalization of over \$7.5 billion and 26000+ employees. The group's core businesses and investments are in the integrated resorts sector

Business Objectives

- To replace existing e-Sourcing, Contract Management solutions
- To fulfil the need of a smart procurement management system(PMS) which would permit the team to standardize sourcing processes, provide clear visibility into different categories of spends, and streamline manual processes
- To enable analytics to be applied through artificial intelligence and introduce a UNSPSC (United Nations Standard Products and Services Code) taxonomy of products and services
- To carry out meaningful supplier performance evaluations across the board and avoid tedious paperwork

Business Objectives

- Manual Spend Management System
- Ariba for eSourcing and Contract Management

Zycus Solution

The group partnered with Zycus for **Spend Analysis, eSourcing, Contract Management and Supplier Management solutions.**

Facts and Figures



Why Zycus

- Zycus demonstrated its flexibility, adaptability and responsiveness to customer needs. Along with this it showcased high user adoption and simple user interface
- Zycus' sophisticated functionality, ease of use, solution integration, interoperability and scalability acted as major criteria for this decision
- Zycus facilitated visibility into supply rationalization opportunities and helped streamline business processes
- Zycus gave access to a wider spend dashboard and eSourcing capability in terms of Scalability for more than 3000 items

Zycus Benefits

- Gained an insight to almost 90% of the vendor base that accounts for just 10% of the spend
- Zycus help the client save tens of millions over the last couple of years by just having better insight
- Zycus bought visibility to the procurement team by helping them create dashboards for individual category streams
- The client used Zycus Spend and Displacement Reports for enhanced visibility. They found it to be very reliable and important for their business

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