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Priorities Leadership agenda & Narratives

Global Virtual Symposium
for Procurement Professionals

AGENDA
EMEA & India



EMEA & India, 18th NOVEMBER 2025		
Sessions	Central European Time (CET)	Gulf Standard Time (GST)
Welcome Remarks & Schedule at a Glance Emcee: Arthur Raguette, VP, Zycus	10:00 AM - 10:05 AM	1:00 PM - 1:05 PM
CPO Agenda 2026: Agentic AI Matters—Why You Shouldn't Wait! <i>(Analyst Advice)</i> Speaker: Jeffrey Rajamani, Senior Analyst, Forrester	10:05 AM - 10:25 AM	1:05 PM - 1:25 PM
Beyond S2P to I2O: Intake to Outcomes with Agentic AI <i>(CEO Vision)</i> Speaker: Aatish Dedhia, Founder & CEO, Zycus	10:25 AM - 10:40 AM	1:25 PM - 1:40 PM
Procurement Voices: Real Source-to-Pay Journeys to Agentic Era <i>(Panel Discussion)</i> Panelists: Matthieu Tritz, Procurement & Administration Director, Cargolux Airlines Bislim Goxhufi, Director of Purchasing, Supplier Quality & Development, Purch. Processes & VMM, Tenneco Moderator: Daniel Schmitz, VP, Zycus	10:40 AM - 11:00 AM	1:40 PM - 2:00 PM
Advancing Procurement: AI Maturity Model for Real Outcomes <i>(Analyst Handbook)</i> Speaker: Patrick Reymann, Research Director, Procurement & Enterprise Applications, IDC	11:00 AM - 11:20 AM	2:00 PM - 2:20 PM
Watch Merlin AI Agents in Action: From Intake to Outcomes <i>(Live Demo)</i> Speakers: Shiv Agarwal, Director - Product Management, Zycus	11:20 AM - 11:35 AM	2:20 PM - 2:35 PM
Taming Tail Spend: Autonomous Negotiation to the Rescue <i>(Analyst Insights)</i> Speaker: Chris Sawchuk, Principal and Global Procurement Advisory Practice Leader, The Hackett Group	11:35 AM - 11:55 AM	2:35 PM - 2:55 PM
IBM + Zycus Innovation: Driving Tail Spend with Agentic AI <i>(Fireside Chat)</i> Speaker: Kuntha Chelvanathan, Global Intelligent Procurement Operations Offering Leader, IBM Host: Zain Sayed, Director - Strategic Solution Group, Zycus	11:55 AM - 12:15 PM	2:55 PM - 3:15 PM
AI, Intake & Instincts: The No-Filter Session <i>(Rapid Fire Panel)</i> Panelists: Armijn Verweij, Partner Consulting - Procurement Transformation, EY Jim Fleming, Product Development & Innovation, Institute for Supply Management Moderator: Caroline Lacocque, Regional VP, Zycus	12:15 PM - 12:30 PM	3:15 PM - 3:30 PM
Solution Studio: Product Demonstrations Demo Pod 1: Merlin Intake & Tailwind(Autonomous Negotiation) Demo Pod 2: Source-to-Pay Suite	12:30 PM - 1:00 PM	3:30 PM - 4:00 PM