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Priorities Leadership agenda & Narratives

Global Virtual Symposium
for Procurement Professionals

AGENDA
Americas



Sessions	Eastern Time (ET)
Welcome Remarks & Schedule at a Glance Emcee: Arthur Raguette, VP, Zycus	11:00 AM - 11:05 AM
CPO Agenda 2026: Agentic AI Matters—Why You Shouldn't Wait! <i>(Analyst Advice)</i> Speaker: Jeffrey Rajamani, Senior Analyst, Forrester	11:05 AM - 11:25 AM
Beyond S2P to I2O: Intake to Outcomes with Agentic AI <i>(CEO Vision)</i> Speaker: Aatish Dedhia, Founder & CEO, Zycus	11:25 AM - 11:40 AM
Procurement Voices: Real Source-to-Pay Journeys to Agentic Era <i>(Panel Discussion)</i> Panelists: David Everett, Global Head of Indirect Procurement, Tate & Lyle John Lombard, Senior Director, Budget (FP&A) & Procurement, Blue Cross Blue Shield of Massachusetts Moderator: Omid Ghamami, President, PSCM Institute	11:40 AM - 12:00 PM
Advancing Procurement: AI Maturity Model for Real Outcomes <i>(Analyst Handbook)</i> Speaker: Patrick Reymann, Research Director, IDC	12:00 PM - 12:20 PM
Watch Merlin AI Agents in Action: From Intake to Outcomes <i>(Live Demo)</i> Speakers: Shiv Agarwal, Director - Product Management, Zycus	12:20 PM - 12:35 PM
Taming Tail Spend: Autonomous Negotiation to the Rescue <i>(Analyst Insights)</i> Speaker: Chris Sawchuk, Principal and Global Procurement Advisory Practice Leader, The Hackett Group	12:35 PM - 12:55 PM
IBM + Zycus Innovation: Driving Tail Spend with Agentic AI <i>(Fireside Chat)</i> Speaker: Kuntha Chelvanathan, Global Intelligent Procurement Operations Offering Leader, IBM Host: Zain Sayed, Director - Strategic Solution Group, Zycus	12:55 PM - 1:15 PM
AI, Intake & Instincts: The No-Filter Session <i>(Rapid Fire Panel)</i> Panelists: Armijn Verweij, Partner Consulting - Procurement Transformation, EY Jim Fleming, Product Development & Innovation, Institute for Supply Management Moderator: Caroline Lacocque, Regional VP, Zycus	1:15 PM - 1:30 PM
Solution Studio: Product Demonstrations Demo Pod 1: Merlin Intake & Tailwind(Autonomous Negotiation) Demo Pod 2: Source-to-Pay Suite	1:30 PM - 2:00 PM